



Gulf Intelligence

~ Presents ~

**THE ARAMCO TRADING
NEW SILK ROAD**

CEO

**– OF THE YEAR –
AWARDS 2023**

FUJAIRAH

aramco



trading



**Held Under The Patronage of
His Highness Sheikh Hamad Bin Mohammed Al-Sharqi
Member of the Supreme Council and The Ruler of Fujairah, UAE**



The New Silk Road CEO of the Year Awards

The New Silk Road CEO of the Year Awards Recognize Industry Leaders with an Outstanding Record of Achievement in the Advancement of the International Energy Industry's Interconnectivity Across the Asia-Middle East Trading Corridor.

The 6th New Silk Road CEO of the Year Awards 2023 were conceived to celebrate the pioneering industry leaders who are spearheading the transformation of energy markets across this ancient trading route connecting Asia with the Middle East & Africa, which is literally changing the direction of international energy flows. Given that Fujairah has been an active participant across these oceans for 500 years, it is only fitting for this celebration of industry leaders to take place outside the Straits of Hormuz in one of the world's top 3 energy hubs.

China's **Belt Road Initiative** is set to be the world's largest platform for economic cooperation, trade and financing collaboration. Reaching more than 60 countries across Asia to the Middle East, and 4.4 billion people with a combined GDP of \$21 trillion, the BRI is redrawing the global energy map through investment in new infrastructure that underpins the reemergence of ancient trading routes. The rise of the Arab world, China and India are part of the same story, once historic partners along the Old Silk Road. It isn't a coincidence that Arab traders have returned to Asia at the same time that China is leading an Asian wave of nations that are fast regaining their share of the global economy.

Much of this economic reintegration from the Arabian Peninsula to the massive populations of Asia is built on a foundation of physical energy: Trading – Refining – Storage - Ports & Shipping

THE AWARDS WILL RECOGNIZE CEOs WITHIN FOUR CATEGORIES:



THE EVALUATION PROCESS

Industry Leaders are Judged for their Performance in Four Categories:

**IMPACT
LEADERSHIP & PARTNERSHIP
INNOVATIVE & CREATIVE THINKING
LONG-TERM VISION**

1. Every year an International Selection Committee of peers are assembled to curate the Awards process.
2. The 8 members of the International Selection Committee submit Nominees for each of the 4 Award categories -- Trading, Refining, Storage, Ports and Shipping -- to assemble a TOP 10 LIST.
3. The International Selection Committee is invited to Rank their Top 5 choices in each of the Award categories based on their performance in the areas of: Impact -- Leadership & Partnership -- Innovative and Creative Thinking -- Long-Term Vision.
4. The five-highest scoring nominees of each category are placed on a shortlist and sent out to 50 energy market stakeholders engaged in the New Silk Road energy trading corridor connecting the Middle East and Asia to vote on.
5. The Winners will be presented with their Award Trophy at the Gala Awards Dinner on Oct. 10th, 2023, hosted by the Crown Prince of Fujairah.

Awards Producer



Gulf Intelligence (GI) is the leading strategic consulting group in the Middle East focused on the international energy & natural resources industry. The Dubai-based firm uses more than 10 years of operational experience in the region to offer trusted, fully compliant, and strategic advice. The GI consultancy provides expert and hands-on assistance to international clients looking for opportunities or seeking solutions in the Arab Gulf, as well as supporting national energy stakeholders expand their global engagement.

International Selection Committee 2023



Chris Bake
Member of the Executive Committee,
Vitol & Chairman, VTTI



Khaled Salmeen
Executive Director - Downstream
Industry, Marketing & Trading Directorate
ADNOC



Thomas Waymel
President Trading & Shipping
TOTS TotalEnergies Trading SA



Capt. Mousa Morad
Managing Director
Port of Fujairah



Abdullah Al Dossary
Managing Director
Aramco Trading Fujairah



Magid Shenouda
Deputy CEO & Global Head of Trading
Mercuria Energy Group



Michiel Gilsing,
Member Executive Board & CFO
Vopak



Sean Evers
Managing Partner
Gulf Intelligence

Honorary Award Winner 2022

Chris Bake

**Member of the Executive Committee, Vitol
& Chairman, VTTI**



GUIDELINES FOR SELECTION

GUIDELINES FOR THE SELECTION OF A SUCCESSFUL AWARD WINNER:

- ♦ A strong candidate will have made an exceptional impact on the energy sector with distinct personal achievements over at least two decades.
- ♦ They should be an inspirational individual, and through a combination of contribution and leadership, their work will have reached far beyond their own actions and affected people, companies and/or nations across the South-South corridor.
- ♦ Who have made an exceptional impact on the energy industry with distinct personal achievements for a consistent and prolonged period of engagement.
- ♦ Who have demonstrated solutions that address the global challenges of energy security, energy access, integration, transparency and economic development.

KEY CRITERIA FOR NOMINEES

25% IMPACT

- ♦ Clear, significant and sustained positive impact in the energy sector for at least 2 decades.
- ♦ Demonstrated commitment to further the advancement of the energy industry as a whole.

25% INNOVATIVE & CREATIVE THINKING

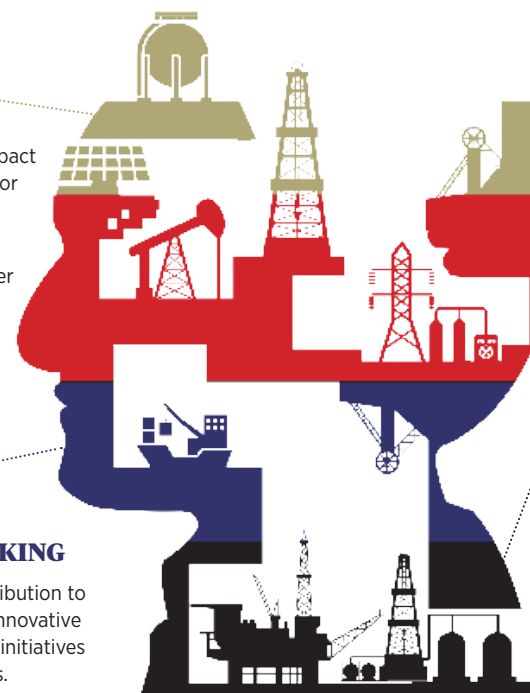
- ♦ Clear individual contribution to the development of innovative solutions, services or initiatives with tangible benefits.

25% LEADERSHIP & PARTNERSHIP

- ♦ Widely recognized as an outstanding and inspirational figure in their field.
- ♦ Enabled collaborative relationships and helped steer South-South Synergies.

25% LONG-TERM VISION

- ♦ An exceptional impact on the energy industry with distinct personal achievements for a consistent and prolonged period of engagement.
- ♦ Clear vision for the long-term future of energy and its place and role in the world, which drives on-going work and new initiatives.



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Winners 2022

TRADING



Khaled Salmeen
Executive Director,
Downstream Industry,
Marketing & Trading Directorate
ADNOC

PORTS & SHIPPING



Captain Mohamed Juma Al Shamisi
Managing Director & Group CEO
AD Ports Group

STORAGE



Baoming Shi
Former General Manager
Fujairah Oil Terminal FZC.

REFINING



Dr. Mohammed Y. Al Qahtani
Senior Vice President – Downstream
Saudi Aramco

STORAGE



Michiel Gilsing
Member Executive Board & CFO
Royal Vopak



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Winners 2020

TRADING



Russell Hardy
Group Chief Executive Officer
Vitol

PORTS



Quah Ley Hoon
Chief Executive
Maritime and Port Authority of
Singapore

STORAGE



Rob Nijst
Chief Executive Officer
VTTI

REFINING



Nicke Widyawati
President Director & Chief Executive
Officer
PT Pertamina (Persero)

SHIPPING



Kristian Mørch
Chief Executive Officer
ODFJELL SE



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Winners 2019

TRADING



Thomas Waymel
President Trading & Shipping
Total Oil Trading SA

STORAGE



Roger Chia Kim Piow
Chairman & Managing Director
Rotary Group of Companies

PORTS



**H.E. Admiral
Mohab Mamish**
Chairman
Suez Canal Authority, Egypt

REFINING



Datuk Md Arif Mahmood
Executive Vice President &
CEO of Downstream
PETRONAS



H.H. Sheikh Saleh Bin Mohammed Al Sharqi, Chairman of Department of Industry & Economy, Fujairah and Ibrahim Al Buainain, CEO & President, Aramco Trading with the 2019 Winners from Rotary Group of Companies, Suez Canal Authority, Egypt, Petronas and Total Oil Trading SA.

Honorary Award Winner 2019

H.E. Dr. Sultan bin Ahmed Al Jaber
Minister of Industry and Advanced
Technology, Managing Director & Group CEO
of Abu Dhabi National Oil Company (ADNOC)



Trading



Refining



**Ports &
Shipping**



Storage

Winners 2018

TRADING



Marco Dunand
Chief Executive Officer
Mercuria Energy Group

STORAGE



Yusr Hussain Sultan Al Junaidy
Managing Director
Horizons Terminals
ENOC GROUP

PORTS



Andrew Tan
Chief Executive
Maritime & Port Authority
of Singapore

REFINING



Abdulaziz M. Al Judaimi
Senior Vice President – Downstream
Saudi Aramco



Winners 2017

TRADING



Ibrahim Al-Buainain
President & CEO
Aramco Trading

STORAGE



Eelco Hoekstra
Chairman of the Executive Board & CEO
Royal Vopak

PORTS



Capt. Mousa Morad
Managing Director
Port of Fujairah

REFINING



Bakheet Al-Rashidi
President
Kuwait Petroleum International (Q8)





Consultancy
Intelligence
Publishing