

#EMFWEEK23

11th ENERGY



Consultancy
Intelligence
Publishing

MARKETS FORUM

October 10th - 11th, 2023
Novotel, Fujairah

Port of Fujairah



Port of Fujairah
United Arab Emirates

THE ARAMCO TRADING
NEW SILK ROAD

CEO

– OF THE YEAR –
AWARDS 2023

FUJAIRAH



S&P Global
Commodity Insights



The 11th Energy Markets Forum
EMFWEEK23

Forum Held Under The Patronage of
His Highness Sheikh Hamad bin Mohammed Al Sharqi
Member of the Supreme Council and The Ruler of Fujairah, UAE



H.H. Sheikh Mohammed bin
Hamad bin Mohammed Al Sharqi
Crown Prince of Fujairah



H.H. Sheikh Saleh Bin Mohammed
Bin Hamad Al Sharqi
Chairman of Port of Fujairah

#EMFWEEK23 ITINERARY



ENERGY MARKETS FORUM

October 10th - 11th, 2023 | Novotel, Fujairah



“Navigating the Age of Energy Security: Opportunities & Challenges?”

OCT. 10th

OCT. 11th

Time: 11:00AM

What: Open Registration

Time: 1:00PM

What: Welcome Lunch

Host: H.H. Sheikh Saleh Al Sharqi, Chairman of Port of Fujairah

Special Guest Lunch Lecture: H.E. Haitham Al Ghais, Secretary General, OPEC

Fireside Chat: “COP28: Hopes & Expectations”

H.E. Dr. Nawal Al-Hosany, Permanent Representative of the UAE, International Renewable Energy Agency

Time: 2:30PM - 4:30PM

What: ENOC Oil Storage Workshop

“How could Fujairah leverage the fact that it will soon host over 100 million barrels of oil storage capacity to maximize impact on the physical energy markets East-of-Suez and drive commercial trading opportunities across the New Silk Road?”

Time: 2:30PM - 4:30PM

What: “Oil & Geopolitics” - 4 x Seminar Briefings
“Russia - Turkey - US - Pakistan”

Time: 2:30PM - 4:30PM

What: Bus Tour of FOIZ Oil Storage Terminals

Time: 7:00PM - 9:00PM

What: Aramco Trading Gala Awards Dinner

Host: H.H. Sheikh Saleh Al Sharqi, Chairman of Port of Fujairah

Special Feature Interview: H.E. Haitham Al Ghais, Secretary General, OPEC

Time: 9:30PM - 10:30PM

What: The IFAD Social Network Hour

Time: 8:00AM - 9:00AM

What: 5 x Breakfast Briefings

Topics:

- “COP28: Port of Fujairah’s Contributions?”
- “Top 3 Biggest Long-term Trends to Face the Energy Markets?”
- “Outlook for Middle Eastern Terminals in 2024 & ENOC presence in oil storage terminals business?”
- “ICE Murban Futures Contract: the first 30 Months?”
- “Saudi Arabia Macro-Economic Outlook in 2024?”

Leadership Roundtable Breakfast

*Invitation Only

Time: 9:00AM - 11:00AM

What: Plenary Session

Hosts: H.H. Sheikh Mohammed Al Sharqi, Crown Prince of Fujairah & H.H. Sheikh Saleh Al Sharqi, Chairman of Port of Fujairah

Feature Interview: H.E. Suhail Al Mazrouei, UAE Minister of Energy & Infrastructure

Industry Welcome Address: H.E. Saif Humaid Al Falasi, CEO, ENOC Group

Industry Leadership Panels:

- UAE National Energy Outlook?
- International Oil Markets Outlook?

Time: 11:30AM

What: Palace Visit Meet & Greet (Invitation Only)

Time: 11:30AM - 1:00PM

What: 6 x Industry Roundtables

Time: 1:00PM

What: Gala Lunch

INTERNATIONAL
ENERGY JOURNALISM
AWARDS 2023

Time: 2:30PM - 4:30PM

What: Boat Tour of Port of Fujairah

5:00PM - END OF #EMFWEEK23



Special Guests



H.E. Haitham Al Ghais
Secretary General, Organization of the Petroleum Exporting Countries (OPEC)



H.E. Suhail Mohamed Al Mazrouei
UAE Minister of Energy & Infrastructure



H.E. Eng. Ahmed Mohammed Belajer Al Rumaithi
Undersecretary of the Abu Dhabi Department of Energy



H.E. Saif Humaid Al Falasi
Group CEO
ENOC Group



H.E. Dr. Nawal Al-Hosany
Permanent Representative of the UAE International Renewable Energy Agency (IRENA)



Abdullah Al Dossary
Managing Director
Aramco Trading Fujairah



Ali Rashid Al Jarwan
CEO
Dragon Oil



Guy Moeyens
CEO
VTI



Capt. Abdulkareem Al Masabi
CEO
ADNOC Logistics & Services



Talal Al-Awfi
Group CEO
OQ



H.E. Eng. Yousif Al Ali
CEO
Etihad Water and Electricity



Philippe Khoury
Executive Vice President, Sales & Trading
ADNOC Group



Magid Shenouda
Deputy CEO & Global Head of Trading
Mercuria Energy Group



Gary King
President
ICE Futures Abu Dhabi



Tyler Baron
CEO
Minerva Bunkering



Wail Al Jamali
CEO
OQ Trading



Dave Ernsberger
Head of Market Reporting & Trading Solutions
S&P Global Commodity Insights



Abdulaziz Al Balooshi
CEO of the Fujairah Terminals
AD Ports Group



Hatem Al Mosa
CEO
SNOC



Peter McGuire
CEO
XM Australia



Mehmet Ögütçü
Group CEO, Global Resources Partnership
Chairman, London Energy Club



Martijn Heijboer
Business Development Manager
Port of Fujairah



Bilal Hasan Ashraf
Head of Energy & Marine
National Bank of Fujairah PJSC



Paul McConnell
Executive Director
Climate & Sustainability
S&P Global Commodity Insights

Special Guests



Mike Muller
Head
Vitol Asia



Maleeha Bengali
Founder
MB Commodity Corner



Jonathan Leitch
Director of Insight
Kpler



Vandana Hari
Founder & CEO
Vanda Insights



Kate Dourian
MEES Contributing Editor & Non-Resident Fellow, The Arab Gulf States Institute in Washington



Robin Mills
CEO
Qamar Energy



Ram Narayanan
Director/ VP - Strategic Market & Business Development
Vedanta



Ali Al Riyami
Consultant & Former Director
General of Marketing Ministry of Energy & Minerals, Oman



Dr. Tatiana Mitrova
Research Fellow, Center on Global Energy Policy, Visiting Research Fellow, Oxford Institute of Energy Studies; Distinguished Research Fellow, Institute of Energy Economics, Japan



Vladimir Langhamer
Managing Director - Europe & Africa
Prax Group



Dr. Yousef Alshammari
CEO & Head of Oil Research, CMarkets, Senior Research Fellow, Imperial College London



Kieran Gallagher
Managing Director
Vitol Bahrain E.C



Mukesh Sahdev
SVP, Head of Downstream/Oil Trading
Rystad Energy



Manuel Pereira
Manager
Fujairah Oil Tanker Terminals



Osama Rizvi
Energy & Economic Analyst
Primary Vision Network



Yesar Al-Maleki
Gulf Analyst
MEES



Dan Rahmat
Senior Energy Security Consultant



Bora Bariman
Managing Partner
Hormuz Straits Partnership



Dr. Iman Nasser
Managing Director - Middle East
FGE Dubai



Marc Ostwald
Chief Economist & Global Strategist
ADM Investor Services International

ONSHORE TOUR



OFFSHORE TOUR



INDUSTRY TOURS HOSTS



The Fujairah Oil Industry Zone (FOIZ) regulates and manages the unique multi-billion-dollar energy ecosystem serving the Indian Ocean basin, connecting the Middle East with East Africa and the Indian Sub-Continent. Given the location of Fujairah, it naturally dovetails with the most important oil trade routes of the world that forms a New Silk Road to a majority of the world’s population. FOIZ hosts the Middle East’s largest commercial storage capacity for refined oil products, with the current storage capacity of all types of oil products in the region of 11 million cubic meters. The storage capacity of FOIZ continues to grow and given the foreseeable projects it is set to become one of the largest commercial storages for hydrocarbons in the world. As of 2019, FOIZ hosts 17 oil terminals including prestigious, national & international oil companies. In addition to the state of the art infrastructure and the vast storage capacity FOIZ focus in establishing the area as an integrated energy hub and the pricing center of the region, in the last 5 years Fujairah Energy Data Committee (FEDCom) was established under the aegis of FOIZ and entered into an agreement with S&P Global Platts to publish a weekly inventory levels of oil products stored in Fujairah utilizing the first application of highly secure blockchain technology in the oil & gas industry. Additionally, last year FEDCOM In partnership with Port of Fujairah (POF) was publishing monthly bunker sale volumes, an initiative to boost confidence through transparency.



Strategically located on the Eastern seaboard of the United Arab Emirates, approximately 70 nautical miles from the Straits of Hormuz, Fujairah is the Middle East’s leading energy hub location for oil trading, storage, and bunkering. It also hosts the Abu Dhabi Crude Oil Pipeline (ADCOP) which is a strategically important facility that allows Abu Dhabi to export its premium crude oil directly to the Arabian Sea via the Emirate of Fujairah. Under the patronage, vision and support of His Highness Sheikh Hamad bin Mohammed Al Sharqi, Member of the Supreme Council and Ruler of Fujairah, Fujairah Oil Industrial Zone with its highly sophisticated yet flexible infrastructure hosts the Middle East’s largest commercial storage capacity (11+ million cbm) for refined oil and crude oil products. The regions premier port infrastructure have been developed to assist Gulf and International NOCs, IOCs, Global Oil Traders and Service Companies expand their commercial footprint both locally and internationally. Fujairah Oil Tanker Terminals (FOTT) is specifically designed to safely and efficiently handle the high volume of crude oil and refined products imported / exported by the 15 international recognized terminal storage companies which are directly connected to the port. The Port of Fujairah offers total flexibility to the terminals by providing them access to any of the berths within FOTT, including VLLC, or direct transfer of products between terminals without chartering a vessel via two matrix manifolds. In 2022, Fujairah Offshore Anchorage Area hosted close to 13,000 vessel calls as it offers an efficient and varied “One Stop Shop” service for calling vessels and is one the three biggest bunker hubs in the world.

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ENOC OIL STORAGE WORKSHOP



October 10th, 2023 | 2:30PM | Novotel, Fujairah

“How could Fujairah leverage the fact that it will soon host over 100 million barrels of oil storage capacity to maximize impact on the physical energy markets East-of-Suez and drive commercial trading opportunities across the New Silk Road?”



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THE ENOC ENERGY MARKETS WORKSHOP

Multiple factors are evolving in parallel to develop and advance the East-of-Suez physical energy markets and most are a springboard for positive change – especially if they join forces to deliver liquidity and transparency. The world’s largest underground oil storage project, with a capacity of 42mn barrels of crude oil, will soon open in the UAE emirate of Fujairah, a global industry storage and trading hub on the Indian Ocean. South Korea’s SK Engineering and Construction Co. are close to completing the construction of the three underground storage caverns, each with a capacity to store 14 million barrels of different blends of crude oil deep below ground level. The opening of the crude oil storage caverns comes 3 years after the launch of the ICE Murban Crude Oil futures contract, which is traded on the IFAD exchange in Abu Dhabi and physically settled in Fujairah, with nine of the world’s largest energy traders joining ICE and ADNOC as founding partners on the exchange. The launch was combined with two fundamental reforms by ADNOC to physical Murban pricing and physical trading. In June 2021, ADNOC moved its official selling price (OSP) for Murban sales to be based off the ICE Murban Crude Oil future, with the OSPs for Das, Upper Zakum, and Umm Lulu grades set as a differential to ICE Murban futures. In addition, ADNOC removed destination and resale restrictions on all its crude, allowing it to be freely traded and delivered in the global market.



THE ARAMCO TRADING NEW SILK ROAD

CEO

– OF THE YEAR – AWARDS 2023

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aramco



trading

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The 6th ARAMCO TRADING NEW SILK ROAD CEO OF THE YEAR AWARDS 2023

The 6th New Silk Road CEO of the Year Awards 2023 were conceived to celebrate the pioneering industry leaders who are spearheading the transformation of energy markets across this ancient trading route connecting Asia with the Middle East & Africa, which is literally changing the direction of international energy flows. Given that Fujairah has been an active participant across these oceans for 500 years, it is only fitting for this celebration of industry leaders to take place outside the Straits of Hormuz in one of the world's top 3 energy hubs. China's Belt Road Initiative is set to be the world's largest platform for economic cooperation, trade and financing collaboration. Reaching more than 60 countries across Asia to the Middle East, and 4.4 billion people with a combined GDP of \$21 trillion, the BRI is redrawing the global energy map through investment in new infrastructure that underpins the reemergence of ancient trading routes. The rise of the Arab world, China and India are part of the same story, once historic partners along the Old Silk Road. It isn't a coincidence that Arab traders have returned to Asia at the same time that China is leading an Asian wave of nations that are fast regaining their share of the global economy. Much of this economic reintegration from the Arabian Peninsula to the massive populations of Asia is built on a foundation of physical energy: Trading – Refining – Ports – Storage – Shipping.



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ENERGY MARKETS FORUM - STRUCTURE



INTERNATIONAL ENERGY JOURNALISM AWARDS 2023 FUJAIRAH



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ENERGY JOURNALISM AWARDS

The GI International Energy Journalism Awards (IEJA) recognize and honor professional journalists based in the Middle East who produced outstanding work covering the energy sector over the previous year -- from OPEC, to oil and gas, power, renewables and new energy fuels -- for a Middle East broadcaster or publisher in Arabic and English; for international media broadcasters and publishers; or reporting for industry specialist publications, newsletters, podcasters and multimedia websites. In all cases, the international selection committee of former leading energy journalists will give weight to the demonstration of individual enterprise, fairness, speed, accuracy and objectivity. Please note that marketing or thought leadership content produced for in-house corporate publications, pamphlets or special reports will not be considered, nor will advocacy outlets of interest groups such as trade associations, consumer organizations or government agencies. The energy media industry and its stakeholders will be invited to nominate journalists for consideration. Non-traditional entrants, like bloggers or independent newsletters, are free to explain in supporting materials how they meet these journalistic criteria, and should submit a statement explaining their editorial independence.





His Highness Sheikh Mohammed bin Hamad bin Mohammed Al Sharqi, Crown Prince of Fujairah opens the 10th Anniversary of Energy Markets Forum 2022 at Novotel, Fujairah.

"11 YEARS" TO A DECADE OF KNOWLEDGE EXCHANGE & NETWORKING

Offers first view of Energy Markets after Summer...

The Annual gathering in Fujairah convenes the senior executives, regulators and policy makers tasked with leading the Middle East's Trading, Storage, Marketing and Shipping of oil and gas across the East of Suez markets, to exchange knowledge and insights on relevant and timely trends impacting their industry.




2011

2011
CRUDE OIL PRICE - \$85

Key topic: Aftermath of deadlines for the U.S. debt ceiling and a second Greece bailout

Key special guest: OPEC Secretary General H.E. Abdalla Salem El-Badri and Chris Bake, Member of the Executive Committee and Head of Origination, VITOL




2012

2012
CRUDE OIL PRICE - \$97

Key topic: The ongoing shift of the center of economic gravity from the Atlantic to the Pacific

Key special guests: H.E. Saeed Al Tayar, Vice Chairman of the Supreme Council of Energy, Dubai and Daniel Jaeggi, Group President & Global Head of Trading, Mercuria Energy Group




2013

2013
CRUDE OIL PRICE - \$106

Key topic: New transformation after significant consolidation in the energy industry with a wave of M&A activity redefining the sector


Key special guests: H.E. Hussain Ibrahim Al-Shahristani, Deputy Prime Minister for Energy, Iraq




2014

2014
CRUDE OIL PRICE - \$93

Event moves to Fujairah under the Patronage of H.H. Sheikh Hamad Bin Mohammed Al Sharqi, The Ruler of Fujairah, UAE and welcomes H.E. Suhail Al Mazrouei, Minister of Energy, UAE



Key special guests: H.E. Ambassador Thembisile Majola, Deputy Minister of Energy, South Africa and Hon. Jam Kamal Khan, Minister of State for Petroleum & Natural Resources, Pakistan




Event is co-structured with the Launch of the First VLCC Jetty on the Indian Ocean Coast of the Arabian Peninsula

2015

2015
CRUDE OIL PRICE - \$46

Key topic: Volatility in the new energy era - a slowdown in Asia's growth, stabilizing oil prices in the Middle East and a fragile strand of geopolitics playing out in the Middle East and Europe.




2015
CRUDE OIL PRICE - \$46

2016

Nov. 2016
CRUDE OIL PRICE - \$45

Fujairah Oil Industry Zone Appoints S&P Global Platts to Distribute Fujairah Weekly Oil Inventory Data




2017

2017
CRUDE OIL PRICE - \$58

Key topic: The Gulf Energy Sector Accelerates Retooling for 21st Century: How to Best Meet Opportunities & Challenges Presented by Asia's Competitive Appetite & Growth?

Key Special Guests: H.E. Jabbar Al Lueibi, Minister of Oil, Republic of Iraq, H.E. Amani Abou Zeid, Commissioner for Energy & Infrastructure, African Union & H.E. Dr. Sun Xiansheng, Secretary General, International Energy Forum




2018

2018
CRUDE OIL PRICE - \$79

Key topic: How to Navigate the New Normal of Global Oil & Gas Trade Flows?

Key Special Guests: H.E. Mohammed Barkindo, Secretary General, OPEC, H.E. Arjuna Ranatunga, Minister of Petroleum, Sri Lanka & Tan Beng Tee, Chief Executive Officer - Development, Maritime Port of Singapore




2019

2019
CRUDE OIL PRICE - \$64

Key topic: IMO 2020 - Megatrends & the Energy Transition?

Key Special Guests: H.E. Dr. Sultan Al Jaber, Minister of State & Group CEO, Abu Dhabi National Oil Company (ADNOC); H.E. Admiral Mohab Mohamed Hussein Mamish, Presidential Adviser, The Suez Canal Economic Zone Projects & Egyptian Seaports; & Thomas Waymel, President - Trading & Shipping, TOTAL




2022

2022
CRUDE OIL PRICE - \$72

Key topic: What Does West of Suez Peak Oil Demand Mean for Markets East of Suez?

Key Special Guests: H.E. Saif Humaid Al Falasi, CEO, ENOC Group; H.E. Younis Haji Al Khoori, Undersecretary Ministry of Finance UAE; Mele Kyari, Group CEO, Nigerian National Petroleum Company, Limited; Chris Bake, Member of the Executive Committee, Vitol & Chairman, VTTI, Mohammed Al-Mulhim, President & CEO, Aramco Trading; Syed Muhammad Taha, Managing Director & CEO, Pakistan State Oil Company



Energy Markets Forum – Historic Timeline. . .



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Partnership Matrix

TITLE PARTNER (SOLD OUT)	\$120K
HOST PARTNER - AWARDS/WORKSHOP (SOLD OUT)	\$100K
PREMIER PARTNERS (SOLD OUT)	\$70K
INDUSTRY PARTNER (SOLD OUT)	\$40K
BRANDING PARTNER	\$20K
<i>*Individual Delegate Fee</i>	\$1K

*All prices exclude VAT**



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